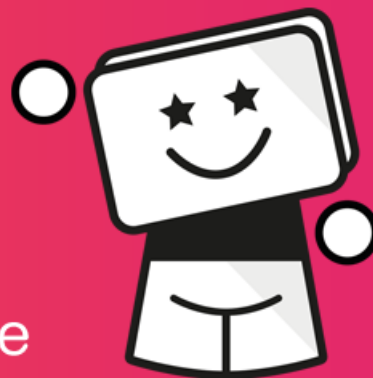


"With deskMate the administration of our on-site software trainings is much easier. This innovative way of access is also very well received by our customers. We will use deskMate for our new e-learning platform also. "

deskMate
POWERED BY KIVITO



Cloud WorkSpaces made simple

More flexible and more innovative - with Kivito deskMate

Our customer, active since 1980 and headquartered in Southern Germany, is a leading manufacturer of software tools and components for the development of electronic systems and their networking, primarily in the automotive industry and related sectors.

At over 20 locations worldwide, nearly 2000 employees support manufacturers and suppliers with professional solutions.

At the independent training organization, thousands of customers worldwide are trained annually on the company's current products, as well as on current technologies and protocols.

IT software trainings:

The demands on training organizations are constantly increasing. In addition to more complex training content, customers want more flexibility in terms of the number of participants, the training location and the training times. Wishes such as the first training block this week and the second a week after next at the other location with seamless continuation of the SW stand are certainly still the exception, but they are being made more and more often.

Especially on-site training, at the customer's premises, poses a particular challenge for the internal organization. Sending notebooks is not only very cost-intensive, but also often not feasible due to a lack of logistics at the customer's site.



CHALLENGES

- The shipping of notebooks for on-site training is very time-consuming and cost-intensive.
- The remote desktop accesses used at the moment require a high configuration effort on the customer side.
- Currently used technologies do not support the flexibility desired by the customers.
- Remote trainings were very cumbersome or not possible due to non-browser-based software.
- Participants have repeatedly downloaded training documents and program modules without permission.
- Current solution is not scalable.

SOLUTION

- "Installation" of all training desktops in the deskMate data center.
- Different virtual classrooms can be managed centrally but are separated from each other.
- Access of the training participants via HTML5 browser from any location.
- Pre-installed images are rolled out centrally within minutes depending on the training content.
- deskMate desktops can be "frozen" and seamlessly continued at any time and any place.
- Monthly invoiced service, which is only incurred if training courses are also held.

ADVANTAGES

- No more notebook shipping and remote configuration required. Any end device with HTML browser sufficient
- Minimal preparation effort. No IT staff required.
- Pay-as-you-use model. No initial costs.
- System can be scaled as required, even across national borders and continents.
- Participants have the possibility to access the exercise environment even after the training.
- System can also be easily integrated into other forms of teaching, such as e-learning.
- Company-wide centralized training images

About deskMate:

deskMate is a trademark of Kivito GmbH.

deskMate is based on the trueDaaS technology, a cloud generation software developed in Germany of the newest generation. The technology enables the use of any software - independent of the underlying operating system - on a virtual desktop. With deskMate, the company also offers desktop-as-a-service (DaaS) "made in Germany" for small and medium-sized companies. The processing of the data takes place exclusively in German data centers with the highest security standards.

In 2014, the trueDaaS technology was recognized by the Experton Group as a rising star in the cloud desktop sector. In September 2016, deskMate was confirmed by Forrester Research as one of the world's leading cloud workspace technologies.

More information and a free trial at www.deskmate.cloud

More information about the company
Kivito GmbH: www.kivito.com