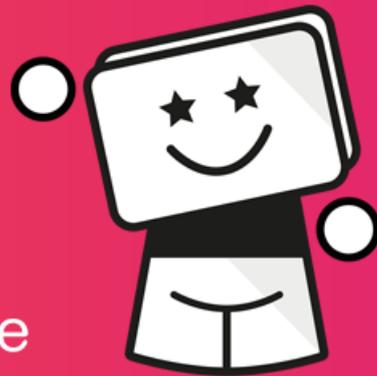


"As a virtually organized service provider, we can control our teams and projects with our ERP on Kivito deskMate in a flexible and location-independent manner. A good network needs the right tools. "

deskMate  
POWERED BY KIVITO



Cloud WorkSpaces made simple

### Flexible and efficient implementation of customer projects - with Kivito deskMate

"The company as a network, the network as a company." This is the best way to describe our customer, who was founded in 1989 in Stuttgart. Instead of combining large capacities together in a rigid structure, the latter builds on a network of partner companies and top-class specialists. With Help of this network can be customized and flexibly addressed virtually all IT issues.

#### Flexible collaboration of teams:

Rigid solutions and flexible team collaboration are only possible with great financial outlay. The number of project staff varies from project to project. Distributed teams need access to common applications and data. Datasets must be synchronized, at best kept centrally. Temporary and external team members must be provided with quick and easy workplaces.

Despite all openness, however, the topics of data security and data protection of customer as well as corporate data remain the top priority. For example, sensitive corporate data to be protected from theft by external employees.

Most solutions on the market have so far only been able to fulfill parts of the requirements and can sometimes be very complex in administration.



## CHALLENGES

- Always up-to-date applications and up-to-date data for all team and project employees.
- The ERP used must be able to grasp the many network partners with their respective expertise, allocate them to projects and customers and then also perform the time recording in the projects.
- Billing via monthly variable costs instead of fixed costs.
- The sensitive company data must be protected against theft by external employees.
- Jobs for temporary and external employees must be available quickly and easily

## SOLUTION

- A cloud-based ERP system in a central deskMate environment.
- Easy administration of applications and data via images, back-ups and templates.
- Distributed, scalable access to a complete ERP desktop in the cloud via tocario deskMate.
- Applications and data are located in the secure ISO 27001 certified deskMate data center in Germany.
- Reduce operating costs by sharing expensive software.
- Individual definition of data, access and user rights per user or team.

## ADVANTAGES

- Real ERP system at any time, at every place and on different end devices possible.
- Both desktop infrastructure, as also ERP system can be obtained as-a-service.
- Distributed and scalable solution Flexible as the company grows and grows larger and smaller on a project basis.
- Flexible subscription and withdrawal of desktops with variable monthly billing.
- Cost savings through simple time-saving administration and optimized license usage.
- Project staff can use their own devices without any security concerns.

### About deskMate:

deskMate is a trademark of Kivito GmbH.

deskMate is based on the trueDaaS technology, a cloud generation software developed in Germany of the newest generation. The technology enables the use of any software - independent of the underlying operating system - on a virtual desktop. With deskMate, the company also offers desktop-as-a-service (DaaS) "made in Germany" for small and medium-sized companies. The processing of the data takes place exclusively in German data centers with the highest security standards.

In 2014, the trueDaaS technology was recognized by the Experton Group as a rising star in the cloud desktop sector. In September 2016, deskMate was confirmed by Forrester Research as one of the world's leading cloud workspace technologies.

More information and a free trial at [www.deskmate.cloud](http://www.deskmate.cloud)

More information about the company  
Kivito GmbH: [www.kivito.com](http://www.kivito.com)